



INTEGRAL UNIVERSITY LUCKNOW
FACULTY OF COMMERCE & MANAGEMENT
STUDY & EVALUATION SCHEME

B. Com(Hons.) Automobile Retail Management

Semester-I

S.No.	Course Code	Course Title	Type of Paper	Period Per/hr/week/ Sem.			Evaluation Scheme				Sub Total	Credit	Total Credits	Attributes							
				L	T	P	CT	TA	Total	ESE				Employability	Entrepreneurship	Skill Development	Gender Equality	Environment & Sustainability	Human Value	Professional Ethics	Sustainable Development Goal
1	BM101	Financial Accounting	Major	3	1	0	20	40	60	40	100	3:1:0	4	√	√	√				√	SDG-4,8
2	MT105	Quantitative Techniques	Major	3	1	0	20	40	60	40	100	3:1:0	4	√	√	√				√	SDG-4,8
3	BM144	Retail Management	Major	3	1	0	20	40	60	40	100	3:1:0	4	√	√	√		√		√	SDG-4,8
4	BM104	Principal & Concept of Management	Major	3	1	0	20	40	60	40	100	3:1:0	4	√	√	√				√	SDG-4,8
5	LN104	Essential Professional Communication	Major	3	1	0	20	40	60	40	100	3:1:0	4	√	√	√			√	√	SDG-4
6	BM145	Basic Automobile Technology	Major	3	1	0	20	40	60	40	100	3:1:0	4	√	√	√				√	SDG-4,8 & 9
Total				18	06	00	120	240	360	240	600		24								



Integral University Lucknow
Department of Commerce & Business Management
Study & Evaluation Scheme

B. Com (Hons.) Automobile Retail Management

Semester-II

S.N o.	Course code	Course Title	Type of Paper	Period Per/hr/week/sem.			Evaluation Scheme				Sub Total	Credit	Total Credits	Attributes							
				L	T	P	CT	TA	Total	ESE				Employability	Entrepreneurship	Skill Development	Gender Equality	Environment & Sustainability	Human Value	Professional Ethics	Sustainable Development Goal
1	BM 105	Business Organization	Major	3	1	0	20	40	60	40	100	3:1:0	4	√	√	√				√	4,8 & 17
2	BM146	Grooming and Behavioral Skills	Major	3	1	0	20	40	60	40	100	3:1:0	4	√		√	√		√	√	4,5,10& 17
3	BM147	Enterprise Resource Planning	Major	3	1	0	20	40	60	40	100	3:1:0	4	√		√				√	4,8,9 & 17
4	BM148	Retail Store Operation	Major	3	1	0	20	40	60	40	100	3:1:0	4	√		√				√	4,8 & 17
5	BM149	Fundamentals of HRM	Major	3	1	0	20	40	60	40	100	3:1:0	4	√		√	√		√	√	4,8,9 & 17
6	BM150	Automobile Products and Services	Major	3	1	0	20	40	60	40	100	3:1:0	4	√		√				√	4,9 & 17
Total				18	06	00	120	240	360	240	600		24								